

Message Text

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61

ACTION EB-11

INFO OCT-01 ARA-16 ISO-00 SP-03 AID-20 NSC-07 RSC-01

CIEP-03 TRSE-00 SS-20 STR-08 OMB-01 CEA-02 AGR-20

CIAE-00 COME-00 INR-11 LAB-06 NSAE-00 SWF-02 FRB-03

TAR-02 L-03 H-03 DODE-00 PA-04 USIA-15 PRS-01 DRC-01

/164 W

----- 120960

R 121610Z SEP 74

FM AMEMBASSY SAN JOSE

TO SECSTATE WASHDC 8070

INFO AMEMBASSY BOGOTA

AMEMBASSY GUATEMALA

AMEMBASSY MANAGUA

AMEMBASSY PANAMA

AMEMBASSY QUITO

AMCONGEN GUAYAQUIL

AMEMBASSY SAN SALVADOR

AMEMBASSY TEGUCIGALPA

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E.O. 11652: N/A

TAGS: ETRD CS

SUBJECT: UNITED REPRESENTATIVES VIEWS ON CURRENT
BANANA SITUATION

1. EMBOFF MET SEPTEMBER 11 WITH CARLOS ROESCH, DIRECTOR OF
GOVERNMENT AND BUSINESS AFFAIRS OF COMPANIA BANENERA DE
COSTA RICA (UNITED BRANDS), TO REVIEW CURRENT STATUS OF
BANANA SITUATION.

2. ROESCH WAS ENCOURAGED ABOUT PRESS REPORTS OF DEVELOPMENTS
IN NEGOTIATIONS WITH HANAMA, BUT HAD RECEIVED NO INFORAMTION
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FROM COMPANY HEADQUARTERS ABOUT DETAILS OF SETTLEMENT. HE WAS

UNCERTAIN WHETHER PANAMA SETTLEMENT WOULD INVOLVE SALE OF COMPANY PROPERTIES, BUT HE HAD HEARD FROM SOURCES NOT CONNECTED WITH HIS COMPANY THAT PANAMA IS INTERESTED IN TAKING OVER ONLY A PORTION OF THE COMPANY'S FACILITIES, THOSE IN THE REGION NEAR DAVID WHERE THERE IS A HIGH PROPORTION OF INDEPENDENT GROWERS.

3. ROESCH KNOWS OF NO PLANS FOR ANYONE FROM HEADQUARTERS

TO COME TO COSTA RICA IN THE NEAR FUTURE TO CONTINUE DIALOGUE WITH GOCR. HE ASSUMES THAT SCHEDULING OF FURTHER TALKS WOULD AWAIT OUTCOME OF FORTHCOMING UPEB CONFERENCE IN PANAMA. PRESIDENT ODUBER HELD LUNCHEON MEETING SEPTEMBER 10 WITH KEY ADVISORS ON BANANA PROBLEM IN PREPARATION FOR PANAMA MEETING.

4. REGARDING POSSIBLE LINES OF A SETTLEMENT IN COSTA RICA, ROESCH HOPES THAT THE GOCR WILL AGREE TO GO ALONG WITH THE HONDURAN FORMULA. HE EXPECTS HOWEVER THAT THE PRICE PAID TO INDEPENDENT PRODUCERS FOR BANANAS WILL HAVE TO ALLOWED TO RISE TO ABOUT \$2.20 PER BOX (INCLUDING THE VALUE OF SERVICES SUPPLIED BY BANANA COMPANIES TO INDEPENDENT GROWERS).
LANE

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Message Attributes

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EO Systematic Review
30 JUN 2005

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TAGS: ETRD, CS, UNITED BRANDS
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